



Overcoming the Challenges of Obtaining Funding by Working Together

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Some Commonly Heard Concerns, Comments, and Worries

- But finding funders seems impossible!
- But finding partners is so daunting!
- But getting started feels overwhelming!
 - Couldn't I just write the proposal, get it funded, and then go about finding partners?
 - Can't we just hire a grant writer, tell them what we want, and then the money will come pouring in?

A Few Examples To Get Us Started

- ❖ Researchers Writing Proposals About Community Partners But Without Them
- ❖ Trying to Work in Partnership but Having It Fall Apart
- ❖ Trying to Find Resources and Being Overwhelmed
- ❖ Attempting to Bring It All Together and Having It Not Work

Getting Started: Using the Tip Sheets

- ❖ What's They Are and How They Might Be Useful
 - ❖ Ex: The People Chase: Networking for Grant Support
 - ❖ Ex: Networking with People to Write a Stronger Proposal
- ❖ Sharing in Your Partnership

Looking for Funding Sources

- ❖ Developing a Plan
- ❖ Using the Tip Sheets
- ❖ Using Online Sites
- ❖ Ex: NSF Smart and Connected Communities

Looking for Untapped Resources in Your Partnership

- ❖ Local universities with untapped resources: Students learning grant writing, courses with opportunities: program evaluation, community mapping, etc.
- ❖ Community partners with untapped skills

Getting the Grant Isn't the Only End Goal

- ❖ Oh, no! We didn't get the grant.
- ❖ Oh, no! We got the grant.

Other Key Reasons

- ❖ Learning about each other in ways that will be important regardless of whether the grant comes through
- ❖ Learning useful skills regardless of whether the grant comes through
- ❖ Learning about resiliency regardless of whether the grant comes through

Take "Aways"? Next Steps?

- ❖ What would you like to offer to others?
- ❖ What would you like from others?



Can We Get There From Here?





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