Overcoming the Challenges of Obtaining Funding by Working Together

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Some Commonly Heard Concerns, Comments, and Worries

• But finding funders seems impossible!
• But finding partners is so daunting!
• But getting started feels overwhelming!
  • Couldn’t I just write the proposal, get it funded, and then go about finding partners?
  • Can’t we just hire a grant writer, tell them what we want, and then the money will come pouring in?
A Few Examples To Get Us Started

- Researchers Writing Proposals About Community Partners But Without Them
- Trying to Work in Partnership but Having It Fall Apart
- Trying to Find Resources and Being Overwhelmed
- Attempting to Bring It All Together and Having It Not Work
Getting Started: Using the Tip Sheets

- What’s They Are and How They Might Be Useful
  - Ex: The People Chase: Networking for Grant Support
  - Ex: Networking with People to Write a Stronger Proposal
- Sharing in Your Partnership
Looking for Funding Sources

- Developing a Plan
- Using the Tip Sheets
- Using Online Sites
- Ex: NSF Smart and Connected Communities
Looking for Untapped Resources in Your Partnership

- Local universities with untapped resources: Students learning grant writing, courses with opportunities: program evaluation, community mapping, etc.

- Community partners with untapped skills
Getting the Grant Isn’t the Only End Goal

- Oh, no! We didn’t get the grant.
- Oh, no! We got the grant.
Other Key Reasons

- Learning about each other in ways that will be important regardless of whether the grant comes through
- Learning useful skills regardless of whether the grant comes through
- Learning about resiliency regardless of whether the grant comes through
Take "Aways"? Next Steps?

- What would you like to offer to others?
- What would you like from others?
Can We Get There From Here?
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